



**KENT INSTITUTE AUSTRALIA PTY. LTD. AND WENTWORTH INSTITUTE OF HIGHER EDUCATION PTY LTD. (WIN) COURSE CREDIT TRANSFER MAPPING SCHEDULE**

A summary of the units offered at WIN and Kent at 16<sup>th</sup> August, 2017 for course credit transfer mapping purposes:

<b>Wentworth Course: <i>Bachelor of Business (Professional Accounting)</i></b>		<b>Kent Course (Sydney Campus): <i>Bachelor of Accounting/Bachelor of Business (Accounting Specialisation)</i></b>	
<b>Unit Code</b>	<b>Unit</b>	<b>Unit Code</b>	<b>Unit</b>
FDN111	Principles of Accounting 1A	BACT105	Business Accounting
FDN112	Finance Fundamentals	FINM202	Financial Management
FDN113	Economics for Business	BECO107	Business Economics
FDN124	Management and Organisations	MGTP102	Management Principles
FDN121	Business Law	BLAW204	Business Law
FDN122	Principles of Accounting 1B	BACT105	Business Accounting
FDN123	Business Statistics and Data Analysis	QMTH104	Quantitative Methods
FDN114	Principles of Marketing	MKTP103	Marketing Principles
SPA231	Management Accounting	COAC216	Cost Accounting
SPA232	Accounting Information Systems	ACIS215	Accounting Information Systems
SPA233	Corporations Law	CLAW314	Corporate Law
MAN231	Ethics and Business	CSRE108	Corporate Social Responsibility and Ethics
SPA241	Financial Management	FINM202	Financial Management
SPA242	Financial Accounting	FIAC214	Financial Accounting
SPA351	Advanced Financial Accounting	AFNR315	Advanced Financial Reporting
SPA352	Auditing and Assurance	AUDT317	Auditing
SPA353	Taxation Law and Practice	TLAW317	Taxation Law
SPA361	Accounting Theory	BAVA320	Business Analysis and Valuation
SPA362	Advanced Management Accounting	BAVA320	Business Analysis and Valuation
MAN241	Organisational Behaviour (elective taken from BBus)	OGBH201	Organisational Behaviour
	Unspecified Elective	BCOM101	Business Communications
MAN361	Strategic Management and Leadership (elective taken from BBus)	BSTR301	Business Strategy
	Unspecified Elective	COAC218	Corporate Accounting

**Note: Mapping for Kent electives are shown in Bachelor of Business.**

WIN Course: <i>Bachelor of Business</i>		Kent Course (Sydney Campus): <i>Bachelor of Business (Management/Marketing/IS Specialisation)</i>	
Unit Code	Unit	Unit Code	Unit
FDN111	Principles of Accounting 1A (Core)	BACT105	Business Accounting (Core)
FDN112	Finance Fundamentals (Core)	FINM202	Financial Management
FDN113	Economics for Business (Core)	BECO107	Business Economics (Core)
FDN124	Management and Organisations (Core)	MGTP102	Management Principles (Core)
FDN121	Business Law (Core)	BLAW204	Business Law (Core)
MAN241	Organisational Behaviour (Core)	OGBH201	Organisational Behaviour (Core)
FDN123	Business Statistics and Data Analysis (Core)	QMTH104	Quantitative Methods (Core)
FDN114	Principles of Marketing (Core)	MKTP103	Marketing Principles (Core)
MAN231	Ethics and Business	CSRE108	Corporate Social Responsibility & Ethics (Core)
MAN351	Human Resource Management	HRMG203	Human Resource Management
INT231	Global Operations and Supply Chain Management		
MAR232	International Marketing	ITMK208	International Marketing
MAR231	Consumer Behaviour	CBEH209	Consumer Behaviour
MAN352	Managing Across Cultures	CCMT313	Cross Cultural Management
SPA241	Financial Management	FINM202	Financial Management
HRM221	Managing Employment Relations	LEMT305	Leadership for Managers
MAR241	Marketing Communications	CBEH209	Integrated Marketing Communications
MAR242	Brand Management and Product Development		None
INT241	International Business Management	ITMG306	International Management
INT242	International Business Strategy		None
HRM352	Talent and Reward Management		None
MAN232	Managing Change	CNMT210	Change Management
INT351	International Business Finance		None
MAR351	Industrial (B2B) Marketing		None
MAR352	Advertising and Promotions	MKST304	Marketing Strategy
MAN362	E-Business Strategies and Practices	IMKT208	Internet Marketing
HRM363	HRM Engaged Project		None
MAN364	Management Engaged Project		None
MAN365	Marketing Engaged Project		None
INT366	International Business Engaged Project		None
HRM360	HR Strategy		None
MAR361	Marketing Research	MKMR303	Marketing Research
MAN361	Strategic Management	BSTR301	Business Strategy (Core)
INT361	Asia Pacific Economies		None
PGM331	Program Planning, Delivering & Finalising		None
	Unspecified Elective	BACT105	Business Communication (Core)
	Unspecified Elective	ENTP205	Entrepreneurship
	Unspecified Elective	DBFN212	Database Fundamentals
	Unspecified Elective	DWIN309	Developing Web Information Systems
	Unspecified Elective	ENSN201	Enterprise Social Networks
	Unspecified Elective	ITBO201	IT for Business Organisations
	Unspecified Elective	PAQM321	Project and Quality Management
	Unspecified Elective	SYAD310	System Analysis and Design
	Unspecified Elective	WPDD202	Web Page Design and Development
	Unspecified Elective	MARK210	Customer Relationship Management

**Legend:** *Core*- Core Unit      *None*- No direct equivalent